Sunrise Revenue Cycle™

It’s all about Outcomes
How can health systems maximize reimbursement and reduce inefficiencies in uncertain times?

The key to successfully overcoming these challenges is twofold: a foundation you can easily adapt when a change occurs and the ability to automate these changes into repeatable and consistent processes across your organization. With a strong customer base of over 75 organizations, we have proven results in helping organizations overcome challenges and experience outcomes like improved cash flow and increased efficiency.
Sunrise —
Building a Strong Foundation

Little is certain in healthcare today, but one thing is for sure: the tie between consistent, high-quality outcomes and financial health is stronger than ever. The result is the need for IT solutions that connect information across the care continuum. For future growth and success, it is critical that you have a solid IT foundation that can support your care delivery process from the first patient interaction through to wellness. The Allscripts Sunrise™ solution for hospitals and health systems is a comprehensive integrated clinical and revenue cycle solution built with an open architecture that enables communication and information sharing across the enterprise.

Sunrise solutions were developed with changing needs in mind. The current foundation provides an adaptable infrastructure that can easily support Accountable Care, Pay for Performance, ICD-10 and other industry models and programs.

**Patient Access**
- Registration
- Scheduling
- Referral Management
- Insurance Verification
- POS Collections
- Bed and Location Management

**Care Delivery**
- Advanced CPOE and Decision Support
- Integrated Medical Logic Modules
- Interdisciplinary Clinician Flowsheets and Notes
- Care Planning
- Bar-Code Medication Administration
- Vital Signs and Intake/Output
- Clinical Ancillary Module Optionst

**Receivables**
- Charge Capture
- Abstracting/Coding
- Billing/Contract Management
- Denial Management
- Receivables/Collection Management
Sunrise Revenue Cycle — The Evolution Continues

In addition to healthcare reform and meaningful use priorities, hospitals and health systems have additional challenges that impact the revenue cycle:

• Preparing for new reimbursement realities such as pay for performance and bundled payments
• Streamlining revenue cycle operations and optimizing resources
• Adhering to government mandates and reporting requirements
• Getting paid quickly and accurately for care delivered
• Providing quality care at a lower cost while improving margins

The key to successfully overcoming these challenges is twofold: a revenue cycle foundation you can easily adapt when a change occurs, and the ability to automate these changes into repeatable and consistent processes across your organization. With a strong revenue cycle base of over 75 organizations, we have proven results in helping organizations overcome challenges and experience outcomes like improved cash flow and increased efficiency.

Comprehensive Revenue Cycle Management

Sunrise Revenue Cycle is a revenue cycle management solution with industry-leading capabilities aimed at helping healthcare organizations improve cash flow, reduce costs and improve efficiency. An integrated solution with scheduling, registration/ADT, and patient accounting functions on a single database provides the foundation to address today’s complex healthcare workflows. From the point of registration, the system collects vital information to facilitate full reimbursement and incorporates workflow and task management, denial management, contract management and collections in one solution. The solution features Sunrise Visual Workflow™ which allows users to manually configure work processes in easy-to-view workflow diagrams. Simply drag and drop tasks and rules to configure automated processes, reducing manual processes throughout the Sunrise application.

SUPPORTING A VALUE BASED CARE ENVIRONMENT

With increasing numbers of patients covered under an Accountable Care Organization (ACO), there is need for solutions to accommodate the bundling of services across multiple visits and venues of care. Sunrise Revenue Cycle was built with the ability to accommodate and thrive with these new requirements. From a receivables perspective, there must be the ability to route appropriate payments and adjustments to the right venue. This requires the ability to handle unique patient identifiers, correct bundling of services, reimbursement distribution and coordination of care. The Sunrise solution provides easy access to enterprise-wide information, a high level of configurability and the necessary workflow tools and processes to handle new care delivery and reimbursement models.
SUNRISE REVENUE CYCLE INCLUDES SUNRISE FINANCIAL MANAGER™ AND SUNRISE ACCESS MANAGER™

Sunrise Access Manager is an integrated suite of patient registration and scheduling solutions allowing the collection of vital information early in the process that can be shared across the enterprise, reducing errors and redundancy and laying the foundation for full reimbursement.

Sunrise Enterprise Registration facilitates the entering of patient information into the system to begin the entire process for the revenue cycle. This innovative solution provides healthcare organizations with comprehensive registration capabilities that support and optimize the administrative processes of patient care across the enterprise making the collection and management of patient information efficient and accurate so organizations can maximize reimbursement. Gathering accurate patient and demographic information begins to drive an error-free claims process.

Coordinating care around a scheduled appointment or procedure is a key driver in controlling cost and resources associated with a visit. Sunrise Enterprise Scheduling is integrated across the Sunrise platform to ensure that patient condition and insurance warrant the procedure by alerting the scheduler to various conditions. Ensuring that insurance verification, approval and authorizations are received prior to the procedure being administered can lower costs and improve reimbursement.

Sunrise Financial Manager provides comprehensive revenue cycle functionality for revenue capture, billing and receivables management for both hospital and physician billing. Comprehensive claims management tools drive toward consistent and accurate claim information that is utilized throughout the system. Sunrise Financial Manager allows editing within claims forms for easier management and processing.

Sunrise Financial Manager is the first of a new generation of solutions based on an integrated platform that re-engineers the admission and collection process to match the revenue and compliance cycles. It is designed to leverage care-management demands for more effective reimbursement and accounts receivable processes while providing a level of risk protection and management for compliance. For our customers, the outcomes are positive return on investment, enhanced revenue, risk management, decreased write-offs, lower accounts receivable days and enhanced patient satisfaction.

Sunrise Access Manager and Sunrise Financial Manager work together to provide powerful assists at the front end to eliminate the risk of non-covered services, speed the patient’s access to care, help you generate accurate and complete bills and accelerate reimbursement. Along with the information collected during registration and scheduling, Sunrise Financial Manager gathers additional billing information as care is delivered — from order entry, coding input, procedures and charges — and adds this data to the patient’s account. Throughout the process, the system continuously examines the account and performs quality analysis to detect errors and omissions and alerts appropriate staff to resolve issues before billing.

Systems that are built on older technology will require multiple manual efforts as well as workarounds to support the upcoming healthcare reform requirements for Accountable Care Organizations (ACO) and bundled payments. The flexibility inherent in our solution provides a strong foundation that adapts and expands for new reimbursement and care models.
Complimentary Solutions

KEY BENEFITS:
- Improve operational efficiency
- Optimize patient flow
- Streamline operations
- Improve resource utilization
- Enable high quality care
- Drive strategic decision making

Complete the Revenue Cycle Process

INDUSTRY LEADING SOLUTIONS

FollowMyHealth™ empowers providers to engage patients so they can access and manage their health and wellness information in a secure, online environment – 24 hours a day / 7 days a week.

FrontDesk™ Patient Kiosk is an automated administrative solution that streamlines the patient registration and data collection process. A user-friendly and intuitive kiosk solution can improve the patient experience and significantly reduce wait times.

Allscripts Patient Flow™ is an enterprise-wide patient throughput management solution that automates complex and labor intensive operational processes to improve care coordination, communication and overall efficiency. It addresses all aspects of patient flow in a hospital, from bed management to transport and turnover.

Allscripts EPSi™ is an analytics, budgeting and knowledge-based decision support tool designed to bring together all the major components of financial management. It delivers multifaceted financial, clinical and operational knowledge for informed analysis and continuous performance improvement. It accepts data from almost any data source and delivers information to all levels of management at the right time in the right way to manage and improve financial performance.

Allscripts Care Management™ is a fully-integrated, web-based solution, that simplifies and consolidates utilization management, discharge planning, outpatient care management, documentation integrity, quality management and risk management. With Allscripts Care Management, your organization can generate higher revenues by improving communication, efficiency and transitions of care.

Allscripts Care Director™ extends the Allscripts Care Management™ suite, enabling true care coordination across all settings: home care, physician practices, hospitals, post-acute care facilities, and community services. The web-based workflow solution helps organizations by: managing at-risk patients, improving transitions of care, reducing potential readmissions, decreasing redundancies and connecting all care settings.
Excellence from Implementation to Adoption

Allscripts delivers more than just software. We work closely with our clients, incorporating a speed to value approach refined through hundreds of successful implementations. These proven methods begin with early identification of improvement opportunities and continue through end-user adoption, dissemination of best practices and ongoing measurement of success and goal refinement. Healthcare providers of diverse sizes, specialties and geographies invest in Allscripts solutions based on our clients’ consistent success improving their outcomes in care, cost and satisfaction.

With more than 40 years of experience helping hospitals and physician practices improve their business operations, Allscripts is a leader in providing healthcare organizations with revenue cycle management solutions.

About Allscripts

Allscripts is a leading provider of advanced integrated clinical, revenue cycle and performance management software, clinical content and professional services that help healthcare organizations improve clinical, financial, operational and client satisfaction outcomes.

Want More Information?

To learn more about Allscripts, Sunrise Revenue Cycle or other Allscripts solutions, contact your Allscripts representative. Visit our web site at www.allscripts.com or email us at info@allscripts.com.